

Welcome to Our Journey... So Far

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Haas Automation Inc.

Agenda

- Over 100 slides of action-packed material
- Educational videos
- Interactive sessions
- Blah, blah, blah
- Just kidding...



**KEEP
CALM
AND
NO
AGENDA**



Quick history of Haas Automation Inc.

- 1975 - Gene Haas worked in machine shops after graduating college
- 1978 – Opened a small machine shop called Pro-turn Engineering
- 1983 - **The founding** of Haas Automation Inc. (in Sun Valley, CA)
 - the first fully automatic, programmable collet indexer
 - expanded product line to include fully programmable rotary tables, rotary indexers, and machine tool accessories
- 1988 - **The debut** of the first Haas CNC machining center (the VF-1) at IMTS.
 - (You can see the very first VF-1 outside in the Demo Room)
- 1991 – **Move** to larger facility in Chatsworth, CA
- 1997 – **Move** to purpose-built facility on 86 acres in Oxnard, CA
- 2005 - The building, sales and shipment of **10,000 machine tools in one year**, a record increase of more than 22% over 2004 and more than 200% over 2003.
- 2018 – Shipment of **15,960 machine tools in one year** – a record year.
 - Now a total of over 200,000 machines produced in our history.



Quick history of Haas Automation Inc. (cont'd)

- Fast facts:

- Currently about 1,500 employees worldwide PLUS ~300 temps
- Here in Ventura County includes:
 - Head Office / Manufacturing facility (Oxnard)
 - Haas Sheet Metal Fabrication facility (Oxnard)
 - Warehouse (Camarillo)
- Haas Europe – Brussels, Belgium
- Haas Asia – Shanghai, China
- TBD - Henderson, Nevada (announced last week)

Even quicker history of Haas IT (as I remember it)

- Prior to 2007 - ???
- Haas implemented SAP in July, 2007
- I started in August, 2007 as an SAP System Administrator
 - Joining a “Helpdesk” team of 6 staff that did EVERYTHING
- Promoted to IT Manager in 2011
- About 4 years ago, we start increasing awareness of Cyber threats – particularly due to what we heard in the news

So our journey begins

- We've always had firewalls and AntiVirus!
- As we hear of Ransomware, Bitcoin and others on the rise, we start to prepare ourselves:
 - Read articles
 - Listen to podcasts
 - Attend webinars and seminars
 - Start to lose sleep...

The first steps and challenges

- Removal of local administrator rights
 - A huge end-user cultural change (not always the “HAAS way”)
 - Issues with legacy or specialized software applications
 - IT HelpDesk staff:
 - Needed to “accept” this on their own systems
 - Learn to support end-users with this new “twist” – many remotely
- Replacing of systems with out-dated Operating Systems
 - Many systems still had Windows XP and MS Office 2003 (enough said!)
 - Servers were old too – Windows Server 2000 and 2003

The first steps and challenges (cont'd)

- Regular scheduling of O/S and application patching
 - Seemed more challenging that it needed to be
 - Users didn't like their systems restarted automatically
 - AND didn't like to restart regularly either
 - SO patches installed but not taking affect until restart!
- Simulated Phishing testing and training
 - Initial “click rate” results were recorded at 10-12%
 - Training was considered “non-productive” so seldom completed
 - Repeated testing and remedial training with mixed success

The first steps and challenges (cont'd)

- Attempts to stop “Shadow IT”
 - Other departments were purchasing hardware & software
 - Complete systems from vendors to operate machines
 - Apple MacBooks & iPads on credit cards
 - Miscellaneous software (including Salesforce)
 - Once in the door, we have to support it!

Small wins and successes

- After the General Manager received a call directly from a vendor that we didn't know we had purchased software from, I explained the problem with Shadow IT and he soon announced that ALL IT-related purchases MUST go through IT.
- A number of employees have personally thanked us for either the online or in-person Cybersecurity training
 - Helped them or loved ones recognize suspicious phishing attempt

And some potholes too.

- Numerous attempts and near-misses – including (but not limited to the following):
 - Numerous CEO Fraud and spearphising email attempts
 - One external-facing server contained malicious code to re-direct users
 - Two external-facing servers with “Coin mining” found
 - Two Haas dealers hit with Ransomware
 - One down for 3 days, the other down for 1 month
 - One Haas dealer website hacked and pornographic website embedded

GDPR?

- European Union's **G**eneral **D**ata **P**rotection Regulation
- Effective May 25, 2018
- Protects privacy of EU citizens
- Affects any company with EU employees, customers or vendors
- Followed by:
 - China's Cybersecurity Law
 - Privacy Laws & Breach Reporting by all (or most) US states



GDPR? (cont'd)

- Conduct a GDPR “Readiness” Assessment
- Conduct an “Information Security Program Posture Assessment”
- Honestly, both of the above were NOT great results due to:
 - Lack of policies
 - Minimal written procedures
 - No “Privacy by Design”
 - Little to no encryption
 - No formalized Information Security Program

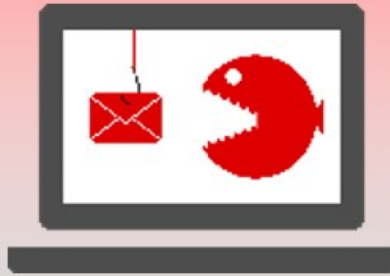
Why is all this important?

- Presentation given to Executives on Information Security and GDPR
- Listed recent attacks and issues encountered to-date
- Explained why Information Security is important to help us continue to build machines and stay in business
- Used the following 2 slides (my favorites):

Ransomware

Points of Entry

Email Attachment



USB Drive



Server Vulnerability



Infected Website



Points of Infection

Computers



Mobile Devices



Servers



Network



Oops, your important files are encrypted.

The 2018 Ponemon Institute¹ study found the following:

If you see this message, because they have been encrypted. Perhaps you are busy looking for a way to recover your files, but don't waste your time. Nobody can recover your files without our decryption service.

We got your files safely and easily. All you need is the decryption key.

Please follow the instructions:

1. Send \$300 worth of Bitcoin to The average time to contain was 69 days

1Mz7153HMuXXTuR2R1t78MGsdzaAtNbBWx

2. Send the installation key to e-mail The average global probability of a material breach in the next 24 months is 27.9 percent, an increase over last year's 27.7 percent

Installation key:

ZpKJE-kE6sSN-o8tizU-gUeUMa

If you already purchased your key, please enter it below.

Key: _

Why is all this important? (cont'd)

- Executive level support for resources and funding
 - Communicated to staff at all locations.
- Started the GDPR & Information Security program roadmaps
 - Using ISO 27001
- Created an Enterprise Security team (Kyle & Zane)
- Purchased software
 - Vulnerability Scanning
 - SIEM

Next steps

- Data Classification & Data Retention
- Encryption and Data Protection Program
- Data Loss Prevention (DLP)
- Data Breach Response Plan
- Risk Management Program
- Vendor/Supplier Governance Program
- And the list goes on...

Still a long road ahead of us...



Questions?